



Our partner network

fair, transparent and sustainable

through MajKay.com we offer the opportunity to sell and purchase items that fit the following list. Our sellers are designers, creatives, artists, tailors, artisans, traders, etc. from different backgrounds.

They have much in common:

- Lifestyle
- Sustainability
- Fair working conditions and prices
- Recycling and/or upcycling products
- Processing of overhangs
- Handmade
- Reduced pollutants
- Social and transparent
- And much more.

We offer you three distribution channels:

Through our online platform MajKay.com, you can offer your items for sale **online** and through our field sales, we bring your items to **our retail partners**. If you want us to offer your articles to the retail trade on our sales floor, then our sales offer "**Shop in Shop**" is exactly the right thing for you and your articles.

You decide about the distribution channel; should it be the combination online and retail/shop in store or only online.

Our offer for you

Online offer:

Your items will be offered for sale through our platform www.majkay.com.

2 Singel articles, we set you up without fees on the platform that they can be sold.

The complete order processing we take over for you and transmit directly to you, the sales to be shipped.

The buyer receives from us the shipping confirmation with the details: Shipment number and parcel service.

Questions about your articles we forward to you immediately.

We take over the complete payment process for you and transfer you the sales price minus any fees for the payment process (PayPal, etc.) and minus our commission.

Your items will be published through our social media channels newsletter.

Retail offer:

We offer your items for sale to our retail partners.

Your retail prices (B2B price) are stored on our platform in the access area of each retailer.

The order of your articles, takes place over our platform and is immediately forwarded to you, for further processing.

The buyer receives from us the shipping confirmation with the details: Shipment number and parcel service.

Questions about your articles, we forward you immediately.

The complete payment processing (purchase on account) we take over for you and transfer you the selling price less our commission.



Offer Shop in Shop:

The access to the store in store area is exclusively for traders from: House & Garden, Lifestyle, Accessories, DecorationFashion, hotel business, gastronomy, farm stores.

Our sales area is stocked with goods from our online store offer.

In the direct sale on site we offer your individual articles.

Your articles are barcoded by us and offered for sale on our sales floor.

We regularly replenish the stock of your articles on our sales floor.

Displaying the article flyers on our sales floor

The settlement with you, concerning your sold articles, takes place twice per month. We will take care of the complete payment process (purchase on account) for you and transfer the sales price minus our commission.

Your articles will be published via our social media channels newsletter.

What we need from you

Online:

Item description approx. 400 words

Item details

Gross item prices (B2C)

Photos (see below for details)

If you have, like a little story about you and/or your products

Retail:

Short item description and item details

One ready to sell original item each (sample collection)

Gross item prices (B2B)

If you have, gladly a small story about you or your products

Store in Shop:

Saleable items

Stock of items in your warehouse

Net B2B item price

Image pictures

If you have, gladly a story about you or your articles, which are then created in our Flyer CI and laid out with your articles.

We would be happy to create the flyer for you, we just need your story.

More possibilities about MajKay

If you have a need for our **fulfillment** and **warehousing** services, please contact us. Our logistics can certainly help you and offer you an alternative to your current solution.

Our transport prices and transport handling for your shipping, are available to you, if you want, gladly help and take over for you the creation of your article flyers. Just talk to us.



Charges

Offer online:

From the 3rd Singel articles we charge a small fee for the installation, which we agree with you individually. The first two articles are free of charge for you.
For each item sold, we charge an individually agreed commission on the net value of goods (B2C), plus VAT.

Retail offer:

For each item sold, we charge an individual agreed commission on the net value of goods (B2B), plus statutory VAT.

Offer Shop in Shop:

For each item sold we charge an individual agreed commission on the net value of goods (B2B), plus VAT and a small fee.

How to continue

If you would like to use our service, write us a short e-mail. Which offer you would like to use. We will contact you as soon as possible to discuss everything and send you our agreement.
Thank you and see you soon

The team of MajKay